

GENERAL DYNAMICS (GD) SUMMARY

Bath Iron Works 1995 – Bath Iron Works

TELEDYNE 1996 – Teledyne Vehicle Systems

General Dynamics

Bath Iron Works
Teledyne Vehicle Systems
Lockheed Martin Defense/Armaments
Lucent Advanced Technology Systems
Computing Devices Int'l
NASSCO Holdings
Gulfstream Aerospace
GTE Government Systems
Saco Defense
Primex Technology
Galaxy Aerospace
Santa Barbara
Motorola IISG

LOCKHEED MARTIN

1997 – Lockheed Martin Defense/Armaments
Lucent Advanced Technology Systems

Lucent Technologies
Bell Labs Innovations

NASSCO

1998 – Computing Devices Int'l
NASSCO Holdings

Gulfstream

1999 – Gulfstream Aerospace
GTE Government Systems

2000 – Saco Defense

GALAXY
AEROSPACE

2001 – Primex Technology
Galaxy Aerospace
Santa Barbara
Motorola IISG

GENERAL DYNAMICS



❑ 1899 – Financier Isaac Rice founds the **Electric Boat Company**

❑ 1900 – GD marketed the US's **first submarine**

❑ 1914-18 – During World War I and just after, Electric Boat receives orders to build 85 submarines for the U.S. Navy, 722 submarine chasers, and 118 Liberty ships

❑ 1941-45 – Over the course of World War II, Electric Boat produces 74 submarines and 398 PT boats

❑ 1952 – GD officially established February 21, when Electric Boat acquired **Canadair Ltd.** and began building the first nuclear-powered submarine, the **USS Nautilus**

❑ **1970's – 1980's – Pioneered the use of optical communications**

❑ 1926 – The company's stock starts trading on the NYSE in February at around \$8.13, or 0.5 cents per share adjusted for subsequent stock splits

❑ 1972 – The company lays the keel for its first Los Angeles-class attack submarine, the **Philadelphia (SSN690)**

❑ 1979 – First operational **F-16A** delivered in January

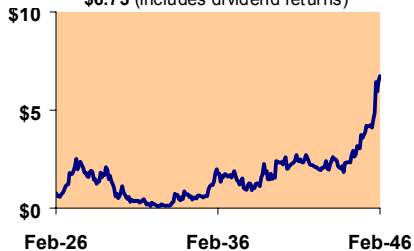
❑ 1982 – GD added its first Combat Systems business unit, Land Systems, its first Information Systems and Technology business unit

❑ 1989 – Begins construction of **Seawolf (SSN21)**, the lead ship in what will be the most advanced class of attack submarine in the world

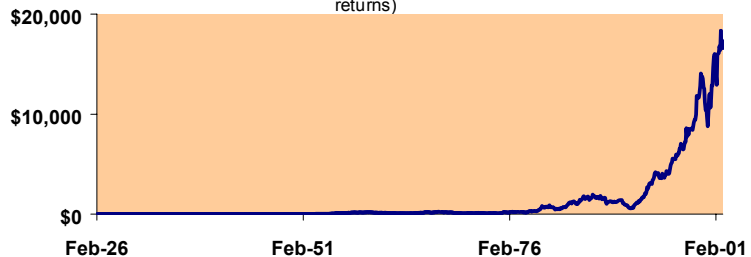
❑ 1990s – Sells **Cessna to Textron**, acquires **Bath Iron Works and Gulfstream**, and adds **Advanced Technology Systems**

❑ Today, GD employs over 54,000 people worldwide, and has annual revenues of over \$13 billion

GD generated a **compound annual return of 10.0%** in its first 20 years as a public company: **each \$1.00 invested would have grown to \$6.73** (includes dividend returns)



GD has generated a **compound annual return of 13.6%** through the end of last year: **each \$1.00 invested at the beginning of the seventy six year period would have grown to \$16,594.00** (Chart begins with Electric Boat in 1926 and includes dividend returns)



Source: ODUSD (Industrial Policy). Institute for Defense Analyses, and First Equity